

# LEADERSHIP PROFILE

[pjanho@hotmail.com](mailto:pjanho@hotmail.com) | +971 50 451 5524

Dubai, UAE

[www.linkedin.com/in/peter-janho-997ab6136](http://www.linkedin.com/in/peter-janho-997ab6136)

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## PETER JANHO

*Ensuring corporate excellence and operational efficiency across different corporations*

Peter Janho is a result driven and self-motivated leader and manager with a deep-rooted experience in the Gulf and broader MENA region. Peter has the proven ability to develop and strengthen management teams in order to maximize company profitability and efficiency. Experienced in converting opportunity into success to drive profit and growth. Peter has obtained industry specialization within the manufacturing industry thanks to 28 years of experience with global tissue manufacturer, Fine Hygienic Holding.

The most notable roles held by Peter were:

**Head of Corporate Excellence**, Fine Hygienic Holding, 2015–2016

**Chief Area Officer – API region**, Fine Hygienic Holding, 2005–2015

Peter's skill set has been highlighted throughout his professional career. He has notably worked with and led the steering committee to establish the Fine Hygienic Holding business in the UAE & Lower Gulf from scratch to reach a total annual operational value of \$40 million. At Fine Hygienic he also took the Kingdom of Saudi Arabia under his scope, and managed to double the size of the business within 8 years.

As an operational excellence expert, Peter has managed to implement superb overall equipment effectiveness reaching a target of 98% for all tissue production lines. Under his leadership of Fine Hygienic in the UAE & Lower Gulf, the company managed to be the first to hold the ESMA 1 quality standards certification.

In addition to his notable work with operational efficiency, he also managed to help build the brand image within the UAE through the development of key ideas and innovations such as breaking the Guinness World Record for the world's largest tissue box in 2004. Peter also worked with key stakeholders to develop unique elemental designs such as the Warner Brothers, Disney and FIFA World Cup 1998 tissue boxes.

Peter is well equipped for leadership roles within the Manufacturing, FMCG, and Consultancy sectors and has a long-term career goal to continuously bring added value to corporations within the regional and international landscape.

Peter is a fully bi-lingual in Arabic and English. He holds a Bachelor of Science in Civil and Structural Engineering from the University of Bradford (UK). Peter has also enriched his professional development through academic courses in leadership, management, strategic sales management, production management, negotiation, finance and accounting, and field survey.